

2024 CAHPI NATIONAL ANNUAL CONFERENCE

Presented by: Carson Dunlop

REGISTRATION NOW OPEN!

SEPTEMBER 6 - 8, 2024 HALIFAX, NS

A rising tide lifts all boats....

We are pleased to announce that the 2024 CAHPI National Annual Conference will take place in Halifax, Nova Scotia from September 6 - 8, 2024. The Conference will happen at the Halifax Convention Centre and the hotel block will be at the attached Sutton Place Hotel. Located in the heart of Downtown Halifax, we will be steps away from city's finest musical, shopping, culinary, and cultural experiences. And you can enjoy them all from the deck of the Historic Tall Ship Silva as we enjoy an evening cruise on the historic, three-masted schooner, taking in some of Halifax's most well-known landmarks including Georges Island National Historic Site, the Historic Properties, the vibrant waterfront, and the scenic Northwest Arm.

The 2024 CAHPI National Home Inspectors' Conference program will offer something for everyone. The 2024 Program is almost complete and offers relevant and exciting training opportunities, presentations and discussions for inspectors of all levels.

As a sneak peek, the CAHPI Conference Planning committee are pursuing a variety of topics to support your career and knowledge development. Topics currently being pursued include Septic inspections, Water Testing & Treatment Systems, Hazardous Materials, Foundations, Business and Financial Planning, and more! Favourite speakers from previous years will join us again to offer more insight into the home inspection industry. We will also offer our registrants the opportunity to debate hot-topic issues with your peers and participate in interactive discussions that will introduce you to best practices from across Canada! Through the educational sessions and networking opportunities, we want to ensure you can apply what you learn and be more effective in your work. Registration is now open! Click below to register.



MAY 2024

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The CAHPI Inspector

PRESIDENT'S MESSAGE



It's Renewal Time! Renew now and make the most of your CAHPI membership....

As we all know, costs are always going up...the cost of doing business across the board is ever increasing and we are mindful of that at CAHPI. We are here to support our members and we continue to look for new ways to support you in your home inspection journey. We are always open to feedback on how we can improve our services to our members - we are here to support your needs.

As mindful as CAHPI is of the challenges currently being faced by home inspectors across the country, CAHPI costs are also increasing as we plan events and initiatives with very little surplus in order to ensure that the maximum number of members can attend. Despite these efforts to contain costs, CAHPI finds itself in the position of having to increase our annual membership fees for the 2024-25 membership year. This will be a small increase of only \$25 and the first increase since 2021. We recognize that we need to justify this increase with additional benefits to our members and we will continue to strive to support our members in new and innovative ways. Again, let us know what you need and we will do our best to provide it.

The best news so far this year is that our 2024 CAHPI National Conference is planned for Sept 6 - 8, 2024 in the beautiful coastal city of Halifax! Registration is now open to grab your family and plan your stay now! We will be located in the heart of downtown, steps from the bustling waterfront and a multitude of cultural attractions.

We hope to see you in Halifax in September!

CAHPI AFFILIATE MEMBERS



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The CAHPI Inspector

2024 CAHPI Annual Conference Network in Historic Style

Historic Tall Ship Silva Sailing Cruise

Your visit to Halifax will simply not be complete without experiencing a scenic sailing cruise on the world's second-largest natural harbour – the Halifax Harbour. Join us aboard Halifax's signature ship, the Tall Ship Silva to see the sights, city, and coastline, from a unique perspective. While on board our historic, three-masted schooner, you'll see some of Halifax's most well-known landmarks including Georges Island National Historic Site, the Historic Properties, the vibrant waterfront, and the scenic Northwest Arm. If conditions are favourable, you'll be invited to join the crew in raising the sails. So come, relax, refresh with a beverage or two from the onboard bar, and enjoy your leisurely sailing cruise on the water.



Add on registration fee: \$50.00

2024 CAHPI Annual Conference SPONSORSHIP OPPORTUNITIES

Do you have a preferred supplier as a home inspector?

Do you know a company, organization, or individual that would benefit from being in a room full of home inspectors?

Would those home inspectors benefit from knowing more about this company, organization, or individual?

CONNECT US!!

You can send the link below to their attention or simply ask them to email anne@cahpi.ca to discuss opportunities.

2024 CAHPI National Annual Conference - Sponsor Opportunities

The CAHPI Inspector



From Solo Inspector to Thriving Team: Susan D'Andrea Finds Success with a Carson Dunlop Franchise

When Susan D'Andrea embarked on her inspection career, she always knew she wanted to work with Carson Dunlop one day. Having completed Carson Dunlop's gold standard training program, Susan launched her independent inspection business, armed with the knowledge she needed to perform her job well. But while she was successful, she knew there was more to achieve. It was only when she was offered the opportunity to become a Carson Dunlop franchise owner that her business really flourished. Once a solo operation, Susan now leads a team of three inspectors with a fourth set to join and no signs of slowing down. Here's what Susan had to say about her Carson Dunlop franchise.

What motivated you to invest in a franchise instead of continuing to operate as an independent inspector?

Susan D'Andrea: "When I initially explored a career as a home inspector, I thoroughly assessed the various educational pathways and ultimately opted for the Carson Dunlop training program. Their college curriculum stood out as the most comprehensive, aligning with my aspiration for a thorough education. Throughout my college years, I hoped one day I could work for Carson Dunlop.

"After gaining experience as an independent home inspector over several years, I felt privileged to be chosen for an 18-month project with Sal at Carson Dunlop. Without hesitation, I embraced the

opportunity. As the project drew to a close, I was presented with the chance to acquire a franchise with Carson Dunlop. Despite already owning a small, established inspection business, I realized that passing on this opportunity would leave me with regret. Had it been any other home inspection franchise, I would have remained independent. My husband and I concluded that purchasing this franchise would be the ideal next step for us, and indeed it proved to be so."

How has being a part of a franchise impacted your business operations?

"Joining Carson Dunlop has proven immensely advantageous. Our business has flourished to the extent that we now have a team of three inspectors, and we have a fourth individual in line to commence their educational journey this summer."

What kind of training and ongoing support do you receive from the franchise headquarters?

"The assistance we receive has been exceptionally beneficial. The technical knowledge provided by their field support team has proven invaluable. The marketing department has played a crucial role in guiding us through unfamiliar territory and has greatly contributed to our success. The efforts of our dedicated marketing team, including daily updates, management of our Google and social media accounts, automated monthly emails, and review requests, have exceeded our expectations.

The CAHPI Inspector

From Solo Inspector to Thriving Team: Susan D’Andrea Finds Success with a Carson Dunlop Franchise

“Furthermore, as we ventured into the realm of commercial inspections, the training and work experience provided by CDW have been outstanding. As members of the “Carson Dunlop family,” their timely support has been crucial, ensuring that our commercial inspection operations continue smoothly and efficiently.”

So far, what’s been your favorite part about joining a franchise network?

“The support we’ve received, from technical guidance to marketing assistance, has been pivotal in driving our business forward. Moreover, we’ve received an abundance of referrals from head offices, covering both commercial and residential sectors. Carson Dunlop’s renowned reputation has inspired us to set our sights on ambitions far greater than I could have imagined seven years ago.”

Was opening a franchise the right decision for your business?

“Launching our Carson Dunlop franchise has been a game-changer for us. It allowed my husband to transition from his previous career as a programmer, and our workload has expanded to the point where we now need another inspector. None of this would have been possible if I had stayed an independent inspector.”

At Carson Dunlop, Your Success is Our Priority.

When you join the Carson Dunlop family, you’re not just buying a franchise—you’re gaining a team dedicated to your success. We provide the training, tools, and ongoing support you need to create a thriving business. Carson Dunlop franchise owners are more than property inspectors. They’re entrepreneurs empowered to achieve their goals.

Ready to take your inspection business to the next level? Submit the form on this page for more information:

<https://carsondunlopfanchise.ca/cahpi/>

2024 CAHPI Annual Conference - REGISTRATION RATES

Conference Only (Sept. 7 - 8, 2024)	Earlybird Rate (Before Aug. 1/ 24)	Regular Rate (After Aug. 1/24)
Member registration	\$475.00	\$525.00
Non-Member registration	\$525.00	\$550.00
Spouse / Partner (Meals, Breaks, Reception, incl)	\$200.00	\$200.00
Training Courses (Friday, September 6th)		
Defect Recognition 101 (Full Day)	\$200.00	\$250.00
Horizon Inspection Advantage presented by Carson Dunlop (Half Day - AM)	\$100.00	\$150.00
CAHPI Review of Standards of Practice & Report Writing (Half Day - PM)	\$100.00	\$150.00
Networking Event (Friday, September 6th @ 6:30pm)		
Tall Ship Silva Boat Cruise	\$50.00	\$50.00
<i>All fees are plus 15% hst</i>		

Five-Point Inspections Pros and Cons

On more than one occasion a busy Realtor would ask me “How much longer is this inspection going to last?”

My stock response was “I don’t know; it depends on what I find around the next corner.”

When the Realtor said “Well, I have another appointment I need to get to.”

I would answer, trying to hide my annoyance with a straight face, “Which part of the inspection should I leave out?”

This scenario played out several times over the course of my 26-year career as a professional home inspector. And yes, my peevishness did step on the likelihood of getting a future referral from the Realtor in question. But I knew that a fore-shortened inspection would compromise the interests of all the parties involved: my buyer client, the seller, the Realtors, and me. I was not there to garner referrals, but to complete my work as professionally as possible.

The house is a system with a lot of interactive components; a deficiency in one area could impact a seemingly unrelated aspect of the home elsewhere. If you are reading this, you are likely a home inspector, so you know what I am talking about.

Changing Market Pressures

In hot sellers’ real estate markets, buyers often have some tough choices to make if they want their offer to stand out positively when contrasted to the multiple other offers being presented to the vendor. So conditions get waived; financing and home inspections are quite often axed as part of this dynamic.

Foregoing a professional home inspection, people soon

realised, was creating problems when buyers eventually moved into the home and discovered significant deficiencies. These problems often fell into the lap of the Realtors and sellers. A good situation for lawyers; not so good for anyone else.

The Five-Point Inspection Solution

Having realised the dangers of no inspection, Realtors and their selling clients began to understand that they should protect themselves by have the home inspected prior to going to market. But they didn’t want to shell out the \$500 or \$600 dollars to purchase a fulsome inspection. We know there are prime components of homes that present the most frequent deficiencies; the ones that can kill a deal or compel the expenditure of a lot of money. Those five components are the Foundation/Structure, Roof, Plumbing, Heating, and Electrical aspects.

Realtors knew that home inspectors were seeing a significant drop in business as a consequence of these sellers’ markets and they were able to introduce the shorter five-point inspection to inspectors as a mutually beneficial solution. Inspectors got to make some money (albeit less than usual) and Realtors and sellers had a more affordable option that was likely to reduce their exposure to angry buyers. A win/win, right?

CAHPI Perspective

It has taken many, many committee hours volunteered by veteran members of CAHPI to create and maintain our Standards of Practice (SoP). It is at the very core of our reason to exist. Our members are obliged to engage the SoP whenever they complete a fee-paid inspection. When done correctly, our member inspectors and their work represent the highest

Five-Point Inspections Pros and Cons

standard of professionalism in this very important service business.

Other stakeholders include Realtors, lawyers, and the insurance industry. They have repeatedly expressed their confidence in our efforts to complete reliable reports that minimize the safety and financial risks for all involved in the home selling and buying process. Our members consistently earn higher fees and experience fewer legal interventions. Our professional liability insurance providers recognize this through discounted premiums; in most cases those discounts exceed the cost of CAHPI membership. I mention all of the above to emphasize that our reputation is very important to the ongoing business health of our members.

Implications of Five-Point Inspections

CAHPI recognizes the financial expediencies that encourage home inspectors to offer five-point inspections. We are not seeking to impede your ability to offer this service. But we also recognize the risks they present:

- o Deficiencies will certainly be missed in the uninspected components. This can negatively impact your reputation, result in claims, and interfere with your ability to earn a living in your chosen profession.
- o When lower fees are offered to the marketplace, a slippery slope is created wherein the higher fees we charge for full inspections may seem excessive to some potential clients. Lower fees undercut the market's demand for full inspections.

If your local market conditions are such that you are compelled to do these abbreviated inspections just to stay viable as a business, please remember the

following:

Your E&O insurance provider still expects you to follow the same protocols that you would follow if you were doing a full inspection, including:

- o Have a detailed inspection agreement signed before you begin the inspection.
- o Inspect to the CAHPI SoP regardless of the number and/or type of components you inspect. But be certain to indicate that this only applies to the specified components to be inspected.
- o Make clear, in writing, the limits of your liability with respect to the type of service you are providing. Very deliberately draw your client's attention to that point. Let them know that deficiencies will be missed in the uninspected components.

Clearly, CAHPI would like to see the end of five-point inspections. They undermine some important aspects of the work we do. But we also recognize the need for our members to make a living. If those conditions exist that compel you to offer this service, you will need to find a way to balance the risk with the benefits.



Contributor:
Brian Hutchinson
B.A., B.Ed., RHI retired

The CAHPI Inspector

2024 CAHPI Annual Conference KEYNOTE SPEAKER: BILL CARR

Bill Carr is known as a multi-media artist, actor, humorist, writer, speaker and social activist. For over twenty-five years, Bill has been helping audiences laugh at what's trivial while helping them think deeply about what counts. Bill helps people see their world in new and exciting ways. His unique blend of humour and insight inspires laughter and consideration, offering his audience a fresh perspective on what they face every day.

At the root of all of Bill's work is the use of humour to help people reflect on their own innate human nature and understand who they are in a greater social context.

Bill believes that empathy and compassion must take centre stage in all our human interactions and seeks to deepen his audience's understanding of the interrelated nature of our reality. Combining the latest developments in interpersonal neuroscience with his gleanings from a lifelong study of ancient philosophical writings and spiritual practice, Bill shares insights old and new into how our minds work individually and collectively.

Bill Carr believes that only through sincere and deep dialogue can we come to an understanding which will make for a peaceful safe workplace, community and ultimately world. Bill states his concern "We are too often out of touch with ourselves, with each other, and ultimately with our sacred planet at any level that really matters. This is fixable, but only if we consciously nurture humility and caring at all levels of our society." Bill Carr believes speaking and facilitating workshops can have a direct impact on the health of our society and is dedicated to help people reconnect and thrive. He emphasizes the transformative power of authentic and deep dialogue as a foundation for fostering a peaceful and safe environment, both in the workplace and within the community at large.



He articulates how sincere conversations not only bridge gaps between individuals but also serve as a crucial step towards creating a harmonious world, integrating passion, connection, and purpose to forge a more cohesive and understanding society and workplace. His mission is to create synergy through meaningful conversations to build new relationships, communities, and workplaces, that celebrate differences, uniqueness with strong understandings of ourselves and one another.

Bill Carr is an active volunteer in his community. He is an honorary Trustee of the IWK Health Centre and serves as host & emcee for events in support of charitable causes and in the arts, such as Unicef, YMCA, Neptune Theatre, Mermaid Theatre of Nova Scotia, Symphony Nova Scotia, Hospice Halifax, Habitat for Humanity and a host of others.

Join us for Bill's not-to-be-missed Opening Keynote on Saturday, September 7th in Halifax!



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2024 CAHPI Annual Conference SPONSOR & EXHIBIT OPPORTUNITIES



SPONSOR & EXHIBITOR OPPORTUNITIES!

2024 CAHPI National Home Inspectors' Conference
September 6 - 8, 2024 Halifax, NS

This year, CAHPI is offering benefits that will offer you exposure to Home Inspectors from across the country at the 2024 CAHPI Annual Conference, but also to all members, affiliates, and subscribers throughout the full year! Opportunities include webinars promoted to CAHPI members, affiliates, and subscribers; articles in the The CAHPI Inspector Newsletter; and article submissions for our regular email campaigns.

All sponsorships include a complimentary 10' x 10' Exhibit Booth.

If you supply products or services to any aspect of the Home Inspection industry you won't want to miss this opportunity to participate in this conference and meet professional Home Inspectors from across Canada. As a sponsoring organization, you will receive recognition and high visibility within the Home Inspection market. The conference education committee is recruiting industry professionals to lecture at the educational sessions. We will also be providing the latest information on training, technology and home inspection equipment available for all our CAHPI members. Delegates will have the opportunity to network with exhibitors and have hands on product demonstrations throughout the one-day conference.

Do you have a preferred supplier that would benefit from participating in the CAHPI Annual Conference and being in a room full of Home Inspectors from across the country? Send them the info or connect us!

[Click here](#) to confirm your participation or for more information.



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2024 CAHPI CONFERENCE PROGRAM

 <p>EDUCATIONAL SESSIONS</p> <p>FRIDAY, SEPT. 6TH TRAINING DAY</p> <p>8:00 - 9:00am Breakfast</p> <p>9:00 - 4:00pm Defect Recognition Course</p> <p>9:00 - 12:00pm Horizon Inspection Advantage</p> <p>12:00 - 1:00pm Lunch</p> <p>1:00 - 4:00pm CAHPI Standards of Practice & Report Writing</p> <p>7:00 - 9:00pm Boat Cruise Historic Tall Ship Silva</p> 	<p>SATURDAY, SEPT. 7TH</p> <p>7:30 - 9:00am Breakfast</p> <p>9:00 - 10:30am Professional Keynote: Bill Carr</p> <p>11:00 - 12:00pm Inspecting Septic Systems <i>Sarah Orendt, Registered Home Inspector, Licensed Well Technician, Licensed Septic Installer, Sarah's Home Inspections Inc.</i></p> <p>11:00 - 12:00pm Thermal Cameras and Other Home Inspection Essentials – What's available and what do they do? <i>Trish Peden, Level III Thermographer and National Thermal Imaging Specialist, Safety Express</i></p> <p>1:00 - 2:15pm Topic TBC <i>Kim Smith, Producer, Commercial Lines, HUB</i></p> <p>1:00 - 2:15pm Mastering Connections: Building Your Business Through Networking <i>Dalene Allen, Executive Director, BNI Nova Scotia, BNI New Brunswick & PEI</i></p> <p>2:30 - 3:45pm The Ins and Outs of Crawspace Inspection <i>Graham Clarke, M.Sc., P.Eng., RHI, Consulting Engineer, Clarke Engineering</i></p> <p>4:00 - 5:00pm Water Testing & Treatment Systems <i>Tracey Croft, Water Specialist, VIQUA Certified Installer, Evolution Water Testing & Treatment</i> <i>Ryan Eisener, Evolution Water Testing & Treatment</i></p> <p>4:00 - 5:00pm TBC</p>	<p>EXHIBITOR RECEPTION SATURDAY, SEPT. 7TH 5:00PM - 7:00 PM</p> <p>SUNDAY, SEPT. 8TH</p> <p>7:30 - 9:00am Breakfast</p> <p>9:00 - 10:30am All About Roofing... <i>Alan Carson, President, Carson Dunlop</i></p> <p>11:00 - 12:00pm Topic TBC</p> <p>11:00 - 12:00pm How to Connect with Realtors... <i>Anne Da Silva, Broker, Keller Williams Atlantic</i></p> <p>1:00 - 2:00pm Plan for Success - Financial Planning for Business Owners <i>Michael Klasz, Financial Security Advisor, Starboard Wealth Planners</i></p> <p>1:00 - 2:00pm Aluminum Wiring Electrical: What You Need to Know <i>Kelly Baziuk, C.E.T., RHI, NCH, Owner/Chief Inspector, Welcome Home Inspection Services</i></p> <p>2:30 - 3:30pm Closing Plenary - Topic TBC</p>
		



Earlybird Deadline:
THURSDAY, AUGUST 1, 2024
5:00PM EST



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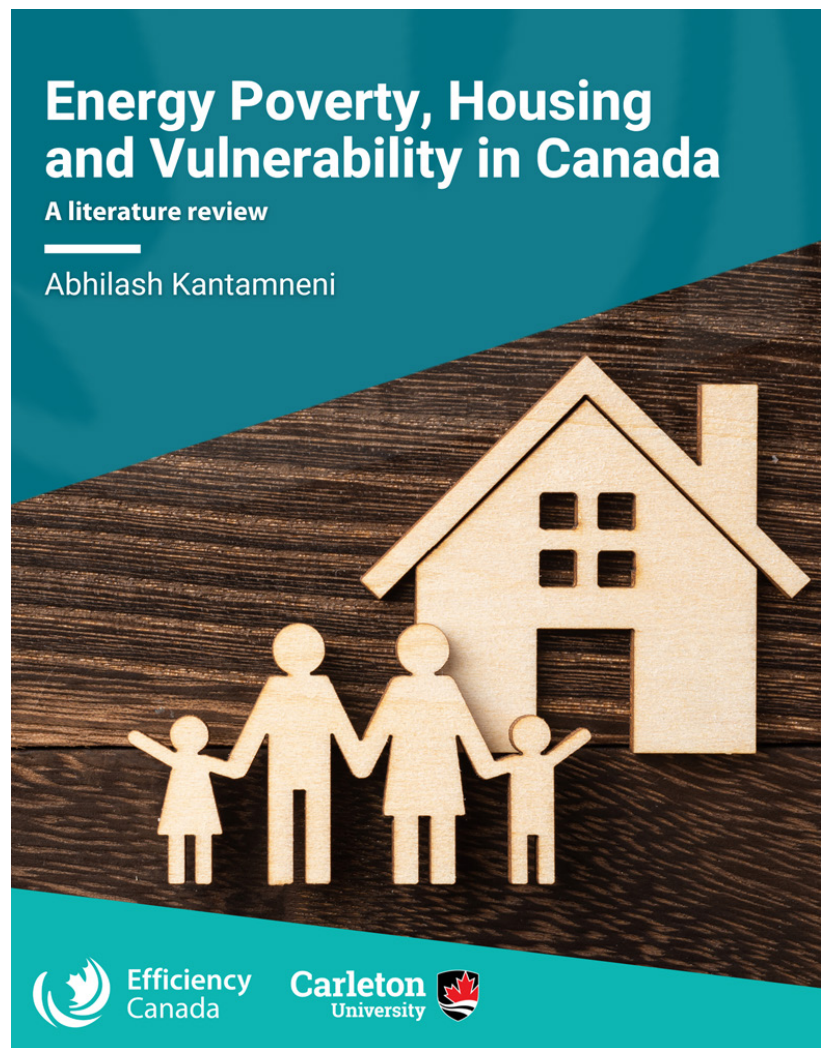
REPORT: Energy Poverty, Housing and Vulnerability in Canada



Energy poverty and housing vulnerability are critical issues affecting many Canadians. The lack of access to affordable, reliable, and modern energy services coupled with inadequate housing conditions can have severe consequences for individuals, families, and communities across the country.

While there is significant international literature and emerging Canadian literature on energy poverty and its impacts, the links between energy poverty and housing vulnerability are not well understood.

The goal of this literature review and annotated bibliography is to bring research on energy poverty and housing vulnerability into closer dialogue by exploring the intersection between these issues, particularly in the Canadian context.



[CLICK IMAGE TO DOWNLOAD REPORT](#)

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2024 CAHPI PRE-CONFERENCE TRAINING

Friday, September 6, 2024

CAHPI Defect Recognition 101
9:00am - 4:00pm (FULL DAY Course)
Add on Fee: \$200.00 + hst (15%)
6 MRCs



As professional Home Inspectors we are constantly looking for the key Deficiencies in the homes we inspect. Being able to identify the most basic and important Defects is imperative. To describe and clearly report to our clients the Who, What, Where, When and Why is a crucial and key component of our jobs as home inspectors. This condensed Defect Recognition session will outline and help inspectors, both new and veteran, to identify the top 10 Deficiencies found by home inspectors from across Canada. The list will include items relating to plumbing, roofing, electrical, heating and cooling, structure and the exterior and interior components of the average Canadian residential home.

Horizon Inspection Advantage presented by Carson Dunlop
9:00am - 12:00pm (HALF DAY Course)
Add on Fee: \$100.00 + hst (15%)
3 MRCs



Horizon Home Inspection Software is more than just a tool—it's a game-changer for inspectors looking to elevate their efficiency, accuracy, and professionalism. Experience the difference with Horizon and revolutionize your inspection process.

Join us at the CAHPI Annual Conference for a deep-dive into tools designed to streamline every aspect of the inspection workflow, empowering inspectors to deliver unparalleled service, efficiency and glimpse into the Next Generation of Horizon.

CAHPI Review of Standards of Practice & Report Writing
1:00pm - 4:00pm (HALF DAY Course)
Add on Fee: \$100.00 + hst (15%)
3 MRCs



The Standards of Practice portion of this session will focus not only on the application of the CAHPI 2023 National Standards of Practice to your inspection procedure, but also on your report writing skills. Home inspectors at the beginning of their career will benefit from gaining a solid understanding of the expectations and applications of the Standards. More experienced inspectors will benefit from a fresh look at the most up-to-date home inspection Standard of Practice in the industry. After all, if you've been doing the same thing for a decade or two, your inspection practices and reports are probably out of date! All participants will have a chance to participate and share in this interactive session.

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CAHPI 2024 WEBINAR SERIES

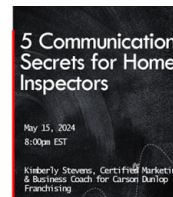
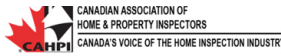
5 Communication Secrets for Home Inspectors

Wednesday, May 15, 2024

8:00 p.m. to 9:00 p.m. EST

Members: FREE Non-Members: \$25

[Register Today!](#)



Join Kimberly Stevens, a certified marketing coach with 21 years of experience in the home inspection industry, on May 15 for a dynamic webinar on leveraging the DISC communication styles to enhance your marketing and grow your business. Gain insight into identifying and adapting to the communication styles of clients and real estate agents, learn techniques for building rapport and trust, and discover strategies for expanding your referral network. Don't miss this opportunity to elevate your home inspection business with proven communication tactics!

Enhance Your Online Presence: A 2024 Blueprint for Home Inspectors

Wednesday, May 22, 2024

8:00 p.m. to 9:00 p.m. EST

[Register Today!](#)

Join the HomeGauge Web Team for an exclusive webinar designed specifically for CAHPI members. In this session, we'll delve into the art of maximizing your Google Business Profile for enhanced local search visibility. We'll also cover cutting-edge website design principles and SEO tactics, equipping you with the tools to stand out in a crowded market. Don't miss this opportunity to elevate your digital footprint and attract more clients—secure your spot now!



Click here for more than 40 FREE on-demand webinars available for your learning development...

CAHPI AFFILIATE MEMBERS



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National Certificate
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trademarks owned
by the Canadian
Association of Home &
Property Inspectors.
[Verify trademark.](#)

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2007-08-02

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CAHPI 2024 WEBINAR SERIES

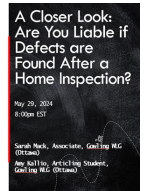
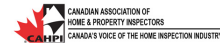
A Closer Look: Are You Liable if Defects are Found After a Home Inspection?

Wednesday, May 29, 2024

8:00 p.m. to 9:00 p.m. EST

Members: FREE Non-Members: \$25

[Register Today!](#)



Back by popular demand! As presented at the 2023 CAHPI National Annual Conference, in this session, Gowling WLG (Canada) LLP associate Sarah Mack and articling student Amy Kallio will conduct a mock examination for discovery of a home inspector and present an opening statement at trial. Inspectors will gain insight into the case law surrounding the standard of care expected in the profession and will learn what types of questions to expect in the event that a claim is made against them. They will also learn how the law would apply to their evidence for the purposes of trial. All questions are welcomed and encouraged.

Speakers:

Sarah Mack, Associate, Gowling WLG (Ottawa)

Amy Kallio, Articling Student, Gowling WLG (Ottawa)

CAHPI MERCHANDISE

FOR SALE
\$25!!



CAHPI LED Toque

- Embroidered CAHPI name and logo
- Headlight pops out of the turn-back cuff for washing
- Headlight has three brightness settings
- Headlight is charged with USB cable
- Fabric is a thick rib knit with crown darts for a shaped fit
- Available colour: Black



CAHPI Ball Caps

- Embroidered CAHPI logo
- Adjustable velcro strap
- Available colour: Red & Grey

FOR SALE
\$25!!

The CAHPI Inspector

CAHPI Calling all Volunteers!

CAHPI is calling all volunteers! We have recently restructured our Committees in the hopes of encouraging more members to participate. Our doors are open and we want to hear what you have to say.

Joining a CAHPI committee is a fantastic opportunity to contribute to the home inspection industry in Canada. Whether you're passionate about professional development, training, mentoring, public relations, or marketing, there's a committee that aligns with your interests and expertise. By volunteering, you not only help advance and protect the home inspection profession but also gain access to valuable industry information, networking opportunities, and best practices.

If you're interested in learning more about available volunteer opportunities and finding the best fit based on your interests and availability, you can [review the options here](#) and reach out to Anne at anne@cahpi.ca for more information. Your voice and expertise can make a significant difference in shaping the future of the home inspection industry in Canada.

Continuing Education Committee

The purpose of this committee is to develop CAHPI webinars and maintain e-learning portal content. This committee maintains the annual webinar program by sourcing topics and speakers. They also maintain the LMS platform, monitor budgeting, and develop any relevant policy & procedures.

Estimated Time Commitment:

1-hr Meetings will be held as needed to advance the activities of the Committee.

Meeting Frequency: Monthly (Jan - May)

Email correspondence as needed.

[Terms of Reference](#)

CAHPI Awards Committee

The purpose of this committee is to manage and maintain the annual CAHPI Awards Program.

Important duties and responsibilities:

- Maintain updated award categories and criteria ensuring relevance
- Distribute Call for Awards in order to facilitate Award presentations at Annual Conference
- Evaluate all submissions and confirm final recipient for all awards

Estimated Time Commitment:

1-hour meetings will be held as needed to advance the activities of the Committee – frequency TBD.

[Terms of Reference](#)

Communications Committee

The purpose of this committee is to oversee CAHPI Communication platforms. 1-hr Meetings will be held as needed to advance the activities of the Committee.

Important duties and responsibilities:

- Provide newsworthy content for distribution via website, emails, newsletter, social media, etc.
- Support development of content and proof-read bi-monthly newsletter.
- Support and maintain timely content on CAHPI website.
- Oversee all CAHPI marketing efforts (including on-line store content).

Estimated Time Commitment:

1-hr Meetings will be held as needed to advance the activities of the Committee. Meeting Frequency: Bi-monthly (max)

[Terms of Reference](#)

What's New In Restoration And Adjuster National Licensing?

 **Canadian Underwriter**
YOUR GUIDE TO INSURANCE SUCCESS. SINCE 1934

The trend of insurers owning restoration firms and third-party vendors may not continue, particularly since controlling costs remains a priority for carriers, sources tell Canadian Underwriter.

It also looks like a national adjusting licensing standard or cross-provincial licensing will not come to fruition anytime soon.

Restoration firms have acquired competitors in recent years. Late last year, On Side Restoration acquired Superior Disaster Services following its 2022 acquisition of Craft Restoration Services. In August 2019, Intact Financial Corporation acquired the parent company of On Side.

Based on feedback from insurers, Paul Gilbody, president of independent adjusting firm ClaimsPro, says he's not sure if this ownership trend will continue. "With catastrophic events on the rise, ownership of restoration firms doesn't allow enough flex during these events for some insurers to properly service their customers."

Instead, what's needed is better management of emergencies and overall scope and estimating on jobs to control costs, while allowing a broader panel of restoration firms to assist, Gilbody suggests.

He wasn't commenting on any specific deals in



Feature image by iStock.com/Ethen Dell

particular, but rather offering an opinion on general trends as they relate to restoration firms.

Indemnity dollars are also going up for insurers, and using contractors may be contributing to this trend.

"The cause can be attributed to trying to desk adjust a lot of files and letting contractors work without an independent adjuster or a road adjuster overseeing what they're [doing]," Gilbody says. "And the indemnity dollars have increased because they're not seeing those files face-to-face."

Licensing changes?

When it comes to a national licensing standard or

The CAHPI Inspector

What's New In Restoration And Adjuster National Licensing?

cross-provincial licensing, Gilbody says it appears there's little movement on that front, despite lobbying efforts from the Canadian Independent Adjusters' Association (CIAA).

"Through [CIAA], we have continued to lobby for less stringent cross-provincial licensing standards," Gilbody says. "To date we have not seen harmonized licensing being considered further and yet the expedited emergency licensing has improved during catastrophic events."

Although this remains a burden for independent adjusters, ClaimsPro regularly keeps many adjusters licensed in numerous provinces so that they can assist or move quickly as needed across the country to help clients.

"Most of ClaimsPro's adjusters are licensed in more than one provincial jurisdiction," he adds.

ClaimsPro's Janak Lally, past president of CIAA, noted during a recent CatIQ Connect panel that regulators may temporarily relax their rules during disasters to allow out-of-province adjusters into a province to help deal with a large number of claims.

For example, the Financial Services Regulatory Authority of Ontario temporarily allowed licensed adjusting companies to use claims adjusters with licences outside of Toronto during the late-May 2022 derecho storm in Ontario and Quebec.

"Those are one-offs, but we've got to make it a lot easier," Lally said. "That's something that we're trying to do as a team, all firms together...because water damage in B.C. is no different than water damage in Ontario."

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The CAHPI Inspector

Yellowknife Home Inspector Closes His Doors

[Black Press Media](#)

Feb 16, 2024 3:55 PM

Inspector Dee has left the building.

In fact, he's left all the buildings behind, because after more than two decades in the home inspection business, Didier (Dee) Bourgois has decided to bid adieu to the four walls that encompass his work and enjoy retirement instead.

"Inspecting homes and being with people has been my life for the last 23 years, so I will miss meeting my clients and I will miss assisting and helping people, but the time had come for me to look at other things," Bourgois said of retiring from his business, Housecheck Professional Inspection Services Ltd.

"I plan to enjoy the outdoors. I have many hobbies that I could not pursue when I was working. So, I think all these things will fill my days."

Prior to starting his home inspection business, Bourgois worked as a manager of the building inspection division for the City of Yellowknife, so it was a nearly seamless transition into his current role.

"My dream was to inspect every house in Yellowknife, and I think I got really close. I believe I inspected over 5,000 houses in Yellowknife," Bourgois said.

Furthermore, he said he has inspected some homes multiple times as they passed from buyer to buyer.

"A few houses I've inspected six, seven times over the years. One house I've inspected nine times over the 23 years that I've been in business," he said.

None was more familiar than one house for Bourgois, however.

"I built my own house in Yellowknife, and one day, I was asked to inspect my own house," he said of the home that he had previously built and sold, which then came back on the market to be sold again.

"We got a call to do an inspection... and I said, 'but that's my house,'" he laughed.

Inner workings

Bourgois said buying a house is one of the biggest investments most people will make, so having it inspected prior to purchase makes good sense.

"There is very little information for buyers when they buy a house. Of course, a seller wants to sell the house,



The CAHPI Inspector

Yellowknife Home Inspector Closes His Doors

a realtor wants to sell the house, but there is nobody really to help a potential buyer to understand what he is buying,” he said.

“It always has amazed me that you go and buy a toaster and you’re gonna get an instruction manual that’s 50 pages and you buy a house and there is not a single piece of information.”

He said the harsh Northern climate can be hard on houses, so ensuring they are inspected, especially in very cold temperatures, gives the potential buyer a heads-up for any issues that might exist “because that’s when you see the house under the harshest conditions and if there is any weak component in the system,” such as frost on inside walls or windows or frozen pipes.

“In the summertime I could see clues, but in the winter, you will see the problems,” he said.

As much as he will miss his clients and work, Bourgois looks forward to retirement.

“I realized that I immigrated to Canada and I have worked for 45 years since I came to Canada, so I think it was time to look at other things,” he said. “I love the North, I love Yellowknife and I have no plans of leaving Yellowknife.”

—By Jill Westerman



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The CAHPI Inspector

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VALUE OF MEMBERSHIP

The Board of Directors strives every year to continuously build a professional association and create meaningful value that leads to a sustainable organization. The home inspection industry is changing, CAHPI is monitoring and responding strategically to meet the association's key objectives. The association has many valuable assets and benefits, some tangible and some not.

As a member, you'll be recognized as belonging to a respected professional association.

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Highest Industry Membership Qualification - includes respected training institutions providing high quality educational programs; written examination; field training and mentorship; peer-evaluation and field testing. Because CAHPI members meet these high qualification they are the primary source of competent home inspectors across Canada.

Media – CAHPI is seen as the industry leader that the media seeks out when reporting home inspection news.

ADVOCACY

Government Relations – CAHPI collaborates with government through participation on expert panels and technical advisory committees. As a National association our connection with stakeholders gives CAHPI a unique ability to add value, provide our insight and expertise to Provincial and Federal Governments.

Industry Stakeholders – CAHPI continues to build a network of industry stakeholders; real estate, appraisers, insurance, mortgage professionals, standard development, franchises and home builders. This is evidenced by the signing of a memorandum of understandings with Canadian Association of Radon Scientists and Technologists.

New Business Services – CAHPI advocates on behalf of the members with stakeholders to develop new opportunities to provide new services in new markets.

Consumer Protection – CAHPI maintains a professional website providing Canadian homebuyers with the resources they need to feel confident when looking to hire a professional home inspector.

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We're always looking to feature 'Photos from the Field' from our members. Share with us a photo from your repertoire that tells an interesting story about a recent home inspection. Please include your name and a brief (50 word) overview explaining the photo to info@cahpi.ca. Do you have home inspection content you've authored and would like to share? Contact us to see how you can get involved info@cahpi.ca.

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Become a CAHPI Member Today!

Join CAHPI today... it only takes a few minutes. First — complete the online membership application form; Second — make your payment with the online secure credit card payment option; Third — check your profile on the Find an Inspector search (profile updates can be made on the My CAHPI Dashboard membership portal). The CAHPI membership criteria is outlined on “How to become a member” webpage. CAHPI members fulfilling the CAHPI membership criteria will earn the National Certificate Holder® designation and Registered Home Inspector (RHI)® designation. [READ MORE](#)

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On a first come basis we will be featuring one member in an upcoming social media post. Interested? Submit the [CAHPI Member Profile Form](#). We're also looking for 'Photos from the Field'. Share with us a photo from your repertoire that tells a very interesting story about a recent home inspection. Please submit the [CAHPI Photos from the Field Form](#) and return to info@cahpi.ca. Do you have home inspection content you've authored and would like to share? Are you active on social media? Contact us to see how you can get involved info@cahpi.ca

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[More info here](#)

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- This course follows the protocol set out by the ASTM Standard E 2018-24 for Property Condition Assessments



[Mastercraft Construction Heater recalled due to fire hazard](#)

Mastercraft Construction Heater, 4800W

This recall involves the Mastercraft Construction Heater, 4800W. The Mastercraft Construction Heater is blue in colour.

The recalled products have item number 052-2604. The item number and certification file number can be found on

the label affixed to the back of the heater.

[Klein Tools Portable Power Station and Blackfire Portable Power Station recalled due to fire and burn hazard](#)

This recall involves Klein Tools Portable Power Station and the Blackfire Portable Power Station. Klein Tools model number KTB1000 and Blackfire model number PAC1000 are included in this recall. "KLEIN TOOLS" and the model number are printed on the front of the KTB1000, and "BLACKFIRE" and a stylized flame logo are printed on the front of the PAC1000. Both models are predominantly black with orange highlight colouring. The Power Stations provide portable battery power with an inverter board to convert the direct current battery power to alternating current for household devices. All date codes of the two power stations are involved in this recall.

[Expanded Recall: Daikin Comfort Technologies Manufacturing Expands Recall of Evaporator Coil Drain Pans to Include Additional Units due to Fire Hazard](#)

Under abnormal conditions, drain pans assembled with certain evaporator coils may overheat, melt, and deform, posing a fire hazard. [expertinquiry.com](#).

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WELCOME to CAHPI's NEW MEMBERS

Douglas	Adair	DLA Home Inspections	Sudbury	ON	Candidate
Joel	Ashton		Trenton	NS	Candidate
Amir	Behkish	Royal Canyon Consulting Ltd	North Vancouver	BC	National Certificate Holder (NCH), Registered Home Inspector (RHI)
Dmitry	Beilin	Scan Home Inspection Inc.	Barrie	ON	National Certificate Holder (NCH)
Leif	Bergman	Norse Inspection	Thunder Bay	ON	Candidate
Louis	Bertrand		Lefavre	ON	National Certificate Holder (NCH)
Damian	Bolger		Nain	NL	Candidate
Robert	Boundy		Cache Creek	BC	Candidate
Brenden	Bryk		Steinbach	MB	Candidate
Dayne	Bzowy	High Point Inspections Ltd.	Grande Prairie	AB	National Certificate Holder (NCH)
Brian	Campbell		Head Of Chezzetcook Orleans	NS	Candidate
Greg	Chabursky	Atlas Peak Inspections		ON	Candidate
Geoffrey	Clark	Home Pros Inspection Services Inc.	Ottawa	ON	National Certificate Holder (NCH)
Kyle	Couvieau		Mcnab/Braeside	ON	Candidate
Samuel	De Moya		Halifax	NS	Candidate
Harmandeep Singh	Dhothar	YOW Inspections	Ottawa	ON	National Certificate Holder (NCH)
Dave	Earle	Home Safe Inspection Services	Yellowknife	NT	National Certificate Holder (NCH)
Jason	Eid		St. John's	NL	Candidate
Hisham	Eloseily	Prime Home & Commercial Inspection	Ottawa	ON	National Certificate Holder (NCH)
Darren	Fletcher	Springdale Home Services Inc.	Brantford	ON	Candidate
Leigh	Gate		Barrie	ON	Registered Home Inspector (RHI)
Tyler	Grant	Cape Breton Home Inspections Ltd.	River Ryan	NS	Candidate
Robert	Hamel	Integra Inspection Services Inc	Calgary	AB	National Certificate Holder (NCH), Registered Home Inspector (RHI)
Jeffery	Haskins	Under the Roof Home Inspections	Cow Bay	NS	Candidate
Rob	Jones	Soul Time Inspections Inc.	Chestermere	AB	National Certificate Holder (NCH)
Dipak	Joshi	The doctor home inspection	Edmonton	AB	National Certificate Holder (NCH)
Richard	Labelle		St. Catharines	ON	Candidate
Dan	Legault	DML Home Inspections	Pakenham	ON	Candidate
Andrew	Leonard		Pitt Meadows	BC	Candidate
Mario	Lucciola	ALL SPEC Building Inspections	Thorold	ON	National Certificate Holder (NCH)
Les	Martens		Virden	MB	Candidate
Christopher	Meade	Fortified Home Inspections	Edmonton	AB	National Certificate Holder (NCH)
Rahul	Mohan		Calgary	AB	Candidate
Kent	Nolan		Fort St. John	BC	Candidate
Matthew	Nolan		Ottawa	ON	Candidate
Stephen	O'Connor		Calgary	AB	National Certificate Holder (NCH)

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Colin Peterson			Tisdale SK	Candidate
Nancy Pike	Pike Inspection Services		Kingston ON	Candidate
Aswin Rajendra			Sydney NS	Candidate
Tyson Prabhu Saelzer	Twenty20 & Co. Inc.		Calgary AB	National Certificate Holder (NCH)
Brian Sanders			Edmonton AB	Candidate
Clayton Sherman			Chilliwack BC	Candidate
Rick Smith	R&R Home Inspections		Cornwall ON	National Certificate Holder (NCH), Registered Home Inspector (RHI)
Foaad Soleymany	Rexa Construction Ltd.		Coquitlam BC	National Certificate Holder (NCH)
Paul St-Denis	Inspecta-Vu		St-Lazare QC	National Certificate Holder (NCH)
Mark Stephenson			Corunna ON	Candidate
Philip Thompson			Buena Vista SK	Candidate
Alin Trif			Maple Ridge BC	Candidate
Chris Tritter	The Calgary Home Inspector Corp.		Calgary AB	National Certificate Holder (NCH)
Alex Trofimov			Port hope ON	Candidate
Tammy Watson			Cloyne ON	Candidate
David Webber	High Point Inspections Ltd.		Grande Prairie AB	National Certificate Holder (NCH)
Rob Zdebiak	Eh2Z Home Inspections		Leduc AB	National Certificate Holder (NCH)

CONGRATULATIONS TO CAHPI'S NEW NCH & RHI'S

Afcouliotis, Nicholas	Upgrade to NCH	Ling, Billy	Upgrade to NCH
Behkish, Amir	Upgrade to RHI	Mankauskas, Roman	Upgrade to NCH
Beilin, Dmitry	Upgrade to NCH	Mathisen, Stein	Upgrade to RHI
Blakely, Bertrand	Upgrade to RHI	Schatschneider, Calvin	Upgrade to RHI
Boudreau, Emmanuel	Upgrade to NCH	Smith, Rick	Upgrade to RHI
Dhothar, Harmandeep Singh	Upgrade to NCH	Tian, Zhenghua (Eric)	Upgrade to NCH
Hanley, Dale	Upgrade to RHI	Traversy, Lauren	Upgrade to NCH
Johnson, Allan	Upgrade to NCH	Winters, Richard	Upgrade to RHI

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