

The CAHPI Inspector

2023 CAHPI NATIONAL ANNUAL CONFERENCE - Welcome Back! **LAST CALL TO REGISTER!!**

This is your [last call to register](#) for the 2023 CAHPI National Annual Conference - Welcome Back, presented by Carson Dunlop.

The CAHPI Conference Planning Committee has developed an exciting program that will further your professional skills as a home inspector. The full program is [available here](#) and topics include Insurance, Plumbing, Infrared Technologies, Business Development, Best Practices in Report Writing, and more!

CAHPI is very excited about our professional keynote speaker kicking off the conference in style. Elia Saikaly, Social Entrepreneur, Award-Winning Filmmaker, Global Adventurer and inspirational speaker will captivate you with his stories of summiting Mt. Everest on five different occasions. As independent business owners reliant on a fluctuating market, home inspectors face adversity and a variety of challenges at every turn. Take a moment to step back and allow yourself to be inspired and motivated by this keynote presentation sharing Elia Saikaly's personal story of challenge, courage, compassion, and risk.

This year we are offering two receptions allowing our registrants to interact with our Exhibitors and encourage networking opportunities. CAHPI has partnered with the Ottawa Senators to kick off Opening Night in style. The SENS are hosting the New York Islanders Friday Nov 24th 7:30 puck drop. [Register for the conference](#) and you can purchase



game tickets at a discounted rate starting at only \$38/ticket.

After you purchase tickets on-line, you will be sent an email with a receipt, your tickets will be printed (not mobile) and available to pick up during the CAHPI National Annual Conference Opening Reception sponsored by Markel taking place from 5:00pm – 7:00pm at the Ottawa Conference and Event Centre located at 200 Coventry Road. Check in, stay for a complimentary beverage, meet & greet with our exhibitors, pick up your tickets at the registration desk, and head to the game!

Our Closing Plenary on Sunday is also not to be missed! Gowling WLG (Canada) LLP associate Sarah Mack and articling student Amy Kallio will conduct a mock examination for discovery of a home inspector and present an opening statement at trial. Inspectors will gain insight into the case law surrounding the standard of care expected in the profession and will learn what types of questions to expect in the event that a claim is made against them. They will also learn how the law would apply to their evidence for the purposes of trial.

We look forward to welcoming you on-site later this month!

NOVEMBER 2023

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PRESIDENT'S MESSAGE



CAHPI CONTINUES TO ADVOCATE FOR OUR MEMBERS!

In October, CAHPI sent letters to both [The Honourable Sean Fraser, Minister of Housing, Infrastructure and Communities](#) as well as the [Honourable Todd McCarthy, Minister of Public and Business Service Delivery](#).

The focus of our efforts from a National perspective, is the Liberals' [Home Buyers' Bill of Rights](#). Of particular interest to our members is the proposed "legal right to a home inspection". Home inspections are a crucial component of the home buying process and ensure that home buyers have the peace of mind that their investment is sound.

On behalf of CAHPI members, we requested an update on the national action plan to increase consumer protection and transparency in real estate transactions. Additional priorities being pursued for our members include rebates for home inspection training, as well as home inspection rebates or tax credits for home buyers.

From a provincial perspective, CAHPI continues to pursue provincial licensing requirements in Ontario for all practicing home inspectors. Six years ago, the Home Inspection Act, 2017 received Royal Assent, with the goal of establishing minimum standards for home inspection contracts, home inspection reports, disclosures, and the performance of home inspections. Under the new law, home inspectors and home inspection providers must be licensed. A written contract with the client must be entered into, and a written report must be delivered after the inspection. In order to protect the public, our members, and the profession itself, CAHPI has a significant interest in protecting all Canadian home buyers from unqualified home inspectors with little or no training. The Act is still not in force and no updates have been provided to stakeholders since 2018. CAHPI is respectfully requesting an update on the status of the implementation of the Act.

CAHPI continues to offer our support to any efforts underway that advance both of these initiatives.

CAHPI AFFILIATE MEMBERS



2023 CAHPI NATIONAL ANNUAL CONFERENCE

EDUCATIONAL SESSIONS.....



EDUCATIONAL SESSIONS

FRIDAY, NOV. 24TH

12:00 - 7:00pm Registration Open
12:00 - 4:00pm Exhibitor Set Up
5:00 - 7:00pm Opening Reception
Presented by Markel

SATURDAY, NOV. 25TH

7:30 - 9:00am Breakfast & Registration
9:00 - 10:30am Keynote: Discovering Your Life's Purpose:
A Journey to Everest
Elia Salkaly, Social Entrepreneur | Award-Winning Filmmaker | Global Adventurer

11:00 - 12:00pm Building Code Services – Secondary Dwelling Units
Ian Kelly, Building Official, Building Code Services Branch, City of Ottawa
11:00 - 12:00pm Electrical for New Home Inspectors
Kelly Baziuk, C.E.T., RHI, NCH, Owner/Chief Inspector, Welcome Home Inspection Services

SATURDAY, NOV. 25TH

12:00 - 1:00pm Lunch in Trade Show Area
Presented by Safety Express

1:00 - 2:00pm Poly B in the Home - A plumbing review
David Smythe, Out of this World Plumbing

1:00 - 2:00pm The Use of Infrared to Detect Anomalies
Trish Peden, Level III Thermographer, Safety Express

2:00 - 3:00pm Risk Solutions and Best Practices for a Successful Home Inspection Business
Kim Smith, Producer, Commercial Lines, HUB International

2:00 - 3:00pm Roofing Session
Christopher Gaudon, Gaudon Construction

3:30 - 4:30pm Better Pictures, Better Reports
Graham Clarke, M.Sc., P.Eng., RHI, Consulting Engineer, Clarke Engineering

3:30 - 4:30pm Old Home Defects for New Inspectors
Alden E. Gibson, RHI, ACI, NCH, Inspections by Gibson

4:30 - 6:30pm Exhibitor Reception
Presented by HUB International

SUNDAY, NOV. 26TH

7:30 - 9:00am Breakfast & Registration

SUNDAY, NOV. 26TH

9:00 - 10:30am Plenary: Heat Pumps in Northern Climates
Alan Carson, President, Carson Dunlop

11:00 - 12:00pm Elevate Your Home Inspection Business: Boosting Income through Additional Services
Panos Loucaides, RHI, Inspection Services Group Inc.

11:00 - 12:00pm Report Blueprint
Mike Crow, TexInspec Home And Termite Inspections

12:00 - 1:00pm Lunch in Trade Show Area Presented by HomeGauge

1:00 - 2:00pm RADON GAS - What You Need to Know as a Property Inspector
Kelley Bush, Manager, Radon Outreach and Stakeholder Engagement, Health Canada/ Government of Canada

1:00 - 2:00pm Seeing Red...
Ian Myers, WETT instructor in training

2:00 - 3:00pm Closing Plenary: A Closer Look: Are You Liable if Defects are Found After a Home Inspection?
Sarah Mack, Associate, Gowling WLG
Amy Kallio, Articling Student, Gowling WLG
Graham Clarke, M.Sc., P.Eng., RHI, Consulting Engineer, Clarke Engineering

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A MESSAGE FROM OUR PRESENTING SPONSOR: CARSON DUNLOP



Thriving in the home inspection business requires a combination of excellent service, marketing, and adaptability - especially when market conditions are challenging. For both new home inspectors getting started, as well as experienced inspectors looking to refine their skillset, here are some strategies to help you succeed:

1. Comprehensive Training and Certification:

- Stay current with the latest building codes, regulations, and industry trends.
- Join a professional organization like CAHPI (Canadian Association of Home & Property Inspectors) or ASHI (American Society of Home Inspectors) to access knowledge and add credibility to your offering.
- As an association member, attend conferences and learning sessions to gain continuing education credits and stay current on industry standards, codes, and regulations.

2. Quality Assurance:

- Implement your own quality control process to ensure consistency with your inspection standards.
 - Professional software programs let you flag required items to [ensure your reports comply](#).
- Consider conducting peer reviews or offer a mentorship program for newer inspectors to maintain inspection quality.

3. Effective Marketing:

- **Website:** Your website should be professional and user-friendly. Include detailed information about your services, pricing, and educational content about the home inspection process.

- Online schedulers and direct call lines make it easy for clients to connect quickly and eliminate long email exchanges.

- **Local SEO:** Optimize your website for local search terms to ensure that potential clients can find you when searching online. [46% of all Google searches are looking for local information](#).
- **Online Advertising:** Consider using [Google Ads](#) or [Facebook Ads](#) to target local clients actively searching for home inspection services.
- **Social Media:** Maintain active social media profiles to engage with potential clients and share valuable information about the home buying process.
- **Content Marketing:** Regularly publish blog posts or videos about home inspection tips, industry news, and local real estate market updates to establish yourself as an expert.

4. Differentiation:

- **Specialization:** Consider specializing in areas like historic homes, green building, or commercial properties to stand out in the market.
- **Ancillary services:** Offer more services to help clients with purchase decisions and homeownership. These may include thermal imaging, sewer scans, mold, asbestos, indoor air quality, pool and spa, well and septic, water quality.
- **Cutting-Edge Technology:** Invest in the latest inspection tools and technology, such as infrared cameras and drones, to provide a more detailed and advanced inspection report.
- **Reporting Software:** Use professional reporting software to generate clear, easy-to-understand

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reports with photos and diagrams. We recommend [Horizon Inspection Software by Carson Dunlop](#). :)

5. Customer Relationship Management:

- Develop a system for managing client data and staying in touch with past clients. Regular follow-ups can lead to referrals and repeat business.
- Follow up emails, client surveys and review requests can be automated and quick to set up.
- Responding to customer reviews and questions shows that you're a professional business owner who cares enough about customer satisfaction. This will help build trust, which means more positive reviews in the future.

6. Network with Real Estate Professionals:

- Establish strong relationships with real estate agents and brokers. They often recommend home inspectors to their clients, so building trust with them can lead to a steady stream of referrals.
- Use the internet or your CRM software to identify top performing agents in your market, to use as a prospecting list.

7. Pricing Strategies:

- Conduct a thorough market analysis to determine competitive pricing while still maintaining profitability.
- Consider offering unique offers for buyers and sellers, which can appeal to a broader client base.
- We encourage pricing to be communicated directly to clients rather than through agents, especially for ancillary services (when agents often do not have authority or desire to purchase themselves).

8. Insurance and Legal Protections:

- Ensure that you have the necessary general liability insurance and errors and omissions insurance to

protect your business.

- Consult with a legal professional (ideally the one who would defend you in a claim) to create contracts and disclaimers that clearly define the scope and limitations of your services.

9. Networking:

- Build and nurture relationships with real estate agents, mortgage brokers, and other professionals in the real estate industry.
- Attend local real estate events, trade shows, and association meetings to make connections.
- If possible, join and volunteer with your local real estate association.

10. Adaptability:

- Be prepared to adapt to changes in the market, such as shifts in demand, new regulations, or emerging technology. Stay open to diversifying your services as the market evolves.

Have suggestions on what worked for you?

We invite you to visit the Carson Dunlop Team at Booth #10 at the CAHPI conference Nov. 24-26th.

Remember that succeeding in the home inspection business is about building a brand and reputation that clients trust. By offering excellent service, being visible in your market, and staying adaptable, you can not only survive, but thrive even in challenging market conditions.

See you there!

John Kwasnik and the Carson Dunlop Team



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Cost Effective Insulation

Insulation improvements to your home can be more or less cost effective. In practical terms, this means you need to calculate the period of time when savings overtake the costs of improvement. The shorter the time over which you recover the costs via savings, the more cost effective is the improvement.

For example, if you already have insulation with an R-60 value in your attic, you already have a very high standard of insulation. It would only become reasonably cost effective to add more insulation if there is a significant increase in the cost of the energy you use to heat your home.

You may be able to achieve better economies through other action. Sealing drafts around window and door frames will reduce warm air leakage and cool air entrance at those locations. Investing in LED light sources can also present significant savings. When replacing major appliances, look for the Energy Star rating to guide you to reduced operating costs.

Having a professional energy assessment of your home is a good first step in determining your most cost-effective options.

Outdoor Lighting

There are many reasons to install outdoor lighting at your home.

Security is the most prominent. A well-lighted exterior means unwanted intruders are going to be more visible, and therefore less likely to come onto your property. This lighting is often used in tandem with security cameras and may be motion-activated to add a startling effect for intruders.

Pedestrian and vehicle safety also requires reliable exterior lighting at driveways and walkways. This reduces the likelihood of injuries due to trip hazards. Often this type of lighting fixture is hard-wired to the home's electrical system. However, as solar powered lights are technologically improving, they are being relied upon more as an easy-to-install solution for homeowners; and they don't increase their electrical consumption costs.

And finally, you can make an attractive exterior lighting installation that enhances the curb appeal of your home, while also achieving the goals of security and safety. A visit to your neighbourhood hardware or lighting store can show you the many options available. Light up your exterior life!

Fireplace Readiness

Fall and winter are just around the corner and many homeowners will begin burning wood as part of their heating plan, or just to create that special ambiance when the cold weather sets in.

If this applies to your home, you need to take some special care to ensure your wood-burning fireplace or stove is in a safe operating condition before using it. House fires and carbon monoxide poisoning can be the result of an improperly maintained wood-burning appliance.

The first, and the most important task is to have the chimney and/or flue pipe swept and cleaned. Unless you have the special training and equipment to safely do this job, you need to turn to a qualified technician. In Canada, look for a technician that is WETT certified. That means that they have received training from Wood Energy Technology Transfer Inc. This is the specialized training that is most widely recognized by insurance companies.

Even if you only burn wood occasionally, this cleaning is critical to ensure that birds or insects have not built nests in your flue over the summer. The WETT technician will also make sure your masonry is in good condition, including the flue liner. Any defects or obstacles in the flue can restrict the draw of the chimney and you may end up with toxic smoke backing up into your home. Loading door seals and draft control devices will also be checked to promote proper operation. Any code non-compliance will also be brought to your attention, such as inadequate clearance to combustibles.

Your home and its occupants are precious. You owe it to yourself to use your wood-burning appliances safely.

Contributor: Brian Hutchinson, B.A., B.Ed., RHI

Federal Court Clears Way For Class-Action Lawsuit Against Major Brokerages, CREA And TRREB Over Alleged Price-Fixing

The federal court has given the green light for a class-action lawsuit alleging price-fixing and anti-competitive practices in the GTA's real estate industry to proceed.

The lawsuit, [first filed in April 2021 on behalf of Toronto resident Mark Sunderland](#), names seven of Canada's largest brokerages, along with the Canadian Real Estate Association (CREA) and the Toronto Regional Real Estate Board (TRREB). It accuses them of engaging in activities that artificially inflated realtor commissions.

The [court documents allege](#) that the defendant brokerages entered into an illegal agreement that artificially inflated buyer brokerage commissions. According to Sunderland, he was forced to pay the standard commission to the buyer's agent and their brokerage when selling his home. The case further contends that CREA and TRREB played a role in facilitating this arrangement.

Federal court's decision

On Sept. 25, Chief Justice Paul Crampton allowed the class-action lawsuit to proceed despite the defendants' attempts to have the claim struck down due to a perceived lack of merit. The lawsuit seeks to represent individuals who have sold residential real estate through TRREB's MLS since Mar. 11, 2010.

"Housing in the GTA has become unaffordable. Part of the reason is the real estate industry itself, whose rules impose additional costs on real estate sellers," says Garth Myers, partner at Kalloghlian Myers LLP, the law firm responsible for filing the lawsuit. "This industry needs to change to align with Canada's laws. Sellers should not be burdened with paying for buyers' realty

services. If this case succeeds, it will have industry-wide ramifications, potentially decreasing the cost of housing for everyone."

Setting a precedent

When asked about the broader implications of the case, Myers shared, "If Chief Justice Crampton's decision is upheld, industry associations in different sectors may have to reassess their rules imposed on their members to ensure they don't constitute illegal controls over the price of goods. This case differs from the traditional 'smokey room conspiracy' and may lead to other industry associations reviewing their practices in light of Canada's price-fixing rules."

Potential compensation

Myers mentions that they have been contacted by many sellers in Toronto who believe they were impacted by this alleged behavior. In terms of potential compensation, Myers shares, "The amount of residential real estate sold in the GTA over the last 13 or so years is staggering. Based on our research and the experts we've consulted, the overwhelming payment to buyer brokerages is about 2.5 per cent of the sale price. If that amount were substantially reduced, the overcharge for buyer brokerages would have been significant."

Both TRREB and CREA declined to comment, with a spokesperson for CREA telling Real Estate Magazine in an email, "As this matter is still before the courts, we continue to believe the claims against TRREB, CREA, and other defendants are without merit, and we will continue to defend our members in this case."

Source: REM Jordana Springgay | Sep 26, 2023

Natural disasters: A new reality for the real estate industry

With the impact of climate change causing more severe and frequent natural disasters like wildfires, flooding, hurricanes, and more, not only across Canada but throughout the world, the real estate industry is dealing with its share of challenges.

Natural disasters are becoming the norm

While they may have been less frequent until recently, Halifax area residents are no strangers to natural disasters. Ryan Hartlen, Managing Broker for Re/Max Nova in the Halifax area, weighs in: “We’ve had some hurricane activity over the last couple of years, and then the wildfires, plus some really bad flooding recently. We used to be a province where that kind of thing never happened, but now, all of a sudden, it’s like we’re getting more than our share.

“(Before) we’d look at other parts of the world or even Canada and be sympathetic yet take for granted that this stuff doesn’t happen here. But, that is no longer the case.”

The fires happened in May in an area called Hammonds Plains, a suburb about 20 minutes outside of Halifax. Hartlen explains the area is densely populated and quite sought-after with beautiful homes and large lots — a place where nobody saw the fires coming.

The challenge

“The fires, in particular, were really tough ... they probably levelled a couple hundred homes,” Hartlen recalls. “These were bigger with multiple people living in the homes — families, pets, and extended family members, too.”

Aside from the direct impact the fires had on those who lost their homes, Halifax communities now face the follow-up effects of the area’s housing shortage. Hartlen acknowledges this has been a narrative in many different places, but, over the last few years, it’s been big in Halifax.

“What do you do with 200 people out of the market



A property destroyed by a wildfire is seen in Hammonds Plains, N.S., during a media tour, Tuesday, June 6, 2023. Credit: THE CANADIAN PRESS/POOL, Tim Krochak

trying to find rentals? It’s been a tough challenge — the (Hammonds Plains) area itself is going to take quite a while to rebuild. Plus, there’s already a housing shortage, so this doesn’t help the situation,” Hartlen laments.

Even people who are insured need short to long-term rentals until their insurance gets sorted out and they can rebuild, or until they choose to look for housing in totally different areas.

Hartlen points out what a learning experience this has been. “The potential housing logistics issue has never really been tested before. To see how it can impact the neighbourhoods within the city and what responses were needed was a real eye-opener.”

The after-effects

As a result of the unexpected influx of people looking for housing, more attention was put on peripheral neighbourhoods that weren’t as affected by the fires.

“Before we saw any actual real estate industry impacts, it was more of a humanitarian focus,” Hartlen points out. “People wondered what they could do for those affected to help get them settled, at least temporarily, find what they need, and look after kids — that kind of stuff.”

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Natural disasters: A new reality for the real estate industry cont'd

From there, the community began experiencing long-term effects. "These aren't things that get sorted out in a few weeks and go away. A lot of these people are still either renting short-term, still looking, or, at the very least, still trying to sort out what's going on with their insurance claims. So, it's added a more unique layer to our side of the real estate world," Hartlen observes.

Indeed, people are not only displaced from their homes but also thrown into a market in which they don't want or expect to compete with others who have been trying to buy homes, say, for a year and are really motivated.

"It's just a weird kind of position to put them in," Hartlen says. "And that's if they're trying to buy something. The other route is waiting to see what their insurance policies are going to respond to and how that looks." And when it comes to insurance claims, this adds a whole other level of challenge for some folks.

Insurance

Environmental events like this year's fires and floods have been a catalyst in educating people about how insurance works. "In our business, we work through sales with conditions to ensure people are comfortable with getting insurance on a particular home and that the specific coverage is satisfactory," says Hartlen.

"In the past, this has been more of a simple "checkbox" type of thing with no exhaustive approach, but people are now surprised about how things work, particularly with the floods ... we've had a very, very wet summer." He says the more recent floods have impacted residents similarly to the fires.

The problem is that people tend not to understand what their coverage looks like and how it works when they have to respond to emergencies. "Insurance companies stop writing policies in emergency-declared situations and areas until things get resolved. This impacts all of the pending agreements that may not even be anywhere near the affected area because lenders won't release money until properties are insured," Hartlen explains.

He's been told that the floods' financial impact will be more than the combined impact of the fires and the previous hurricanes (which says a lot, as the hurricanes were in a much more isolated area and impacted fewer people).

"The flooding is huge, and we'll see a lot of homeowners' insurance and renewals change with exemptions or coverage that doesn't include flood, sadly. Also, places that never flooded before will suddenly have to disclose that they've flooded, which can impact a sale," he points out.

Looking forward: The rebuild process

These days, the Halifax area is seeing some normalcy again, but like other Canadian metropolises, the shortage of affordable housing and lack of inventory for sale continues to plague the market. "It's higher than it was about a year ago, but in the grand scheme and a 10-year picture, (inventory) is still very, very low, and demand still seems pretty strong," Hartlen says.

On top of this, like in many other markets, rebuilding homes in the Halifax area isn't cut and dry.

"It's such a long process because of the housing shortage. Many builders don't have the bandwidth to put up 50 homes here and another 50 homes there... it just doesn't work like that," Hartlen points out. He's seen builders inundated with trying to rebuild, being overloaded with their existing projects already, plus the demand from buyers who were already in the market before the fires.

"All of the support that we have around here, I think the Maritimes are kind of known for, and it's shown. But, at the end of the day, the main issue these people are dealing with is not having their house, and that's a hard thing to just fix." Hartlen stresses they've got to go through the process and be patient.

He says he and his realtors are working more sensitively these days because many of the displaced people

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Natural disasters: A new reality for the real estate industry cont'd

are their clients — including two of the brokerage's associates who lost their homes.

"It's touched everybody in some way...and definitely opened all of our eyes to other parts of the country — like Kelowna or the Northwest Territories — that have these things going on more regularly than we do," Hartlen comments.

"We just aren't used to having (natural disasters) as a discussion point. So, sadly, moving forward, there will probably be some things said, when looking at the (Hammonds Plains) neighbourhood, about it being impacted by fire," he says.

Things like trees and infrastructure have to be replanted, reconfigured, restored, and rebuilt — which is something residents now have to consider when buying and rebuilding in and around the area.

Source: REM, Emma Caplan-Fisher | Sep 08, 2023

**FOR SALE
\$25!!**



CAHPI LED Toque

- Embroidered CAHPI name and logo
- Headlight pops out of the turn-back cuff for washing
- Headlight has three brightness settings
- Headlight is charged with USB cable
- Fabric is a thick rib knit with crown darts for a shaped fit
- Available colour: Black

ALL MEMBERS WELCOME!

Register Now!



CANADIAN ASSOCIATION OF HOME & PROPERTY INSPECTORS

**MEMBERS
ONLY**

ANNUAL GENERAL MEETING

**SATURDAY, DECEMBER
2ND, 2023**

Registration is FREE but REQUIRED

REGISTER HERE

**AGM Agenda Package is available in
the Member Dashboard for review**

Only NCH & RHI'S are eligible to vote.

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CAHPI Member Benefits

VALUE OF MEMBERSHIP

The Board of Directors strives every year to continuously build a professional association and create meaningful value that leads to a sustainable organization. The home inspection industry is changing, CAHPI is monitoring and responding strategically to meet the association's key objectives. The association has many valuable assets and benefits, some tangible and some not.

As a member, you'll be recognized as belonging to a respected professional association.

CAHPI BRANDING

Canada's Voice Of The Home Inspection Industry – CAHPI is a professional National association with recognized standards.

Registered Home Inspector (RHI)® Designation - Home Inspectors meeting CAHPI membership criteria earn this valued and recognized RHI designation.

Highest Industry Membership Qualification - includes respected training institutions providing high quality educational programs; written examination; field training and mentorship; peer-evaluation and field testing. Because CAHPI members meet these high qualification they are the primary source of competent home inspectors across Canada.

Media – CAHPI is seen as the industry leader that the media seeks out when reporting home inspection news.

ADVOCACY

Government Relations – CAHPI collaborates with government through participation on expert panels and technical advisory committees. As a National association our connection with stakeholders gives CAHPI a unique ability to add value, provide our insight and expertise to Provincial and Federal Governments.

Industry Stakeholders – CAHPI continues to build a network of industry stakeholders; real estate, appraisers, insurance, mortgage professionals, standard development, franchises and home builders. This is evidenced by the signing of a memorandum of understandings with Canadian Association of Radon Scientists and Technologists.

New Business Services – CAHPI advocates on behalf of the members with stakeholders to develop new opportunities to provide new services in new markets.

Consumer Protection – CAHPI maintains a professional website providing Canadian homebuyers with the resources they need to feel confident when looking to hire a professional home inspector.

**THIS COULD BE
YOUR PHOTO!**



We're always looking to feature 'Photos from the Field' from our members. Share with us a photo from your repertoire that tells an interesting story about a recent home inspection. Please include your name and a brief (50 word) overview explaining the photo to info@cahpi.ca. Do you have home inspection content you've authored and would like to share? Contact us to see how you can get involved info@cahpi.ca.

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CAHPI Member Benefits

Become a CAHPI Member Today!

Join CAHPI today... it only takes a few minutes. First — complete the online membership application form; Second — make your payment with the online secure credit card payment option; Third — check your profile on the Find an Inspector search (profile updates can be made on the My CAHPI Dashboard membership portal). The CAHPI membership criteria is outlined on “How to become a member” webpage. CAHPI members fulfilling the CAHPI membership criteria will earn the National Certificate Holder® designation and Registered Home Inspector (RHI)® designation. [READ MORE](#)

MEMBER OPPORTUNITY: Get Featured on CAHPI Social Media!

On a first come basis we will be featuring one member in an upcoming social media post. Interested? Submit the [CAHPI Member Profile Form](#). We're also looking for 'Photos from the Field'. Share with us a photo from your repertoire that tells a very interesting story about a recent home inspection. Please submit the [CAHPI Photos from the Field Form](#) and return to info@cahpi.ca. Do you have home inspection content you've authored and would like to share? Are you active on social media? Contact us to see how you can get involved info@cahpi.ca

MEMBER BUSINESS SAVINGS - CAHPI Referral Program

QuickBooks is the world's #1 accounting solution. Run your business from anywhere. See your financials in one spot. Save time and get paid faster. CAHPI Members use the referral link and save 50% off your first 6 months. **SAVE TODAY!**

eSET's future-ready Internet Security protects your digital life every step of the way. Works on Windows, macOS and Android devices. CAHPI Members use the referral link and receive 30% off your purchase. **SAVE TODAY!**

Constant Contact email marketing. Running a small business is tough, particularly when you have to do all the jobs. We've got the tools you need to make your marketing go much smoother, which means you can relax just a little bit more. CAHPI members save 10% discount (monthly), 20% discount (prepay for 6 months) and 25% discount (prepay for 1 year). **SAVE TODAY!**

CAHPI Home & Auto Insurance Group Programs. As a valued member of CAHPI, you are eligible for special deals. Our members have now been given access to HUB's Digital Marketplace. This is an exclusive portal to a world full of discounts that it pays to explore. The process is very simple. Click [here](#) for an online quote. It takes less than three minutes, and there is no obligation. The HUB Digital Marketplace is administered by HUB SmartCoverage and is underwritten by a number of Canadian insurance companies. | 1-844-795-1530 | sales@hubsmartcoverage.ca | www.hubbenefits.ca/cahpi
[READ HUB September Newsletter](#)

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Maximize your Membership...

Volunteering with CAHPI allows you to maximize your membership through enhanced access to industry related information, networking opportunities with your peers and colleagues, first hand access to best practices, and you will help advance and protect the Home Inspector profession.

CAHPI has many volunteer committees and we are sure to have one that suits your interests! Are you passionate about Professional Development? Training? Mentoring? Public Relations and Marketing? We have a committee for you! See below to find the best fit for you. Contact



**VOLUNTEERS
NEEDED**

Conference Organizing Committee

Select speakers, draft program, event logistics

Public Relations Committee

Review draft newsletter, Social Media content, oversee Affiliate Member Program and other marketing; products for online store

Ethics, Complaints & Disciplinary Committee

Review and respond to complaints and develop complaint handling processes, templates etc.

Social Media Committee

Research content and promote CAHPI online presence through social media platforms.

Mentoring Training Committee

Develop training program for mentors, policy, procedures and documents for one on one and group mentoring.

Education E-Learning Portal Committee

Develop LMS platform, solicit speakers and content, budgeting, and policy & procedures

National Exam Review Committee

Review and update exam questions and monitor candidate stats and address exam results disputes.

Certification Committee

Review new Candidate applications for exemption, report verification.

CAHPI AFFILIATE MEMBERS



EMSL CANADA, INC.
LABORATORY • PRODUCTS • TRAINING



The CAHPI Inspector

Risk & Insurance | Employee Benefits | Retirement & Private Wealth

**What matters
most to you?
That's what HUB
protects.**



Click here for HUB 's
November Home & Auto Newsletter

**Get social & stay connected!
Follow CAHPI on social media...**



*Please take a few minutes to leave us a Google review,
we'd be so happy!*

**ADVERTISING
OPPORTUNITY**

Place Your Ad Here

Media Kit

Are you a supplier of products & services? Or a Home Inspector looking to expand or sell your business? Or maybe you have equipment to sell.

Place your ad and reach 100's of home inspectors across Canada.

Contact us today to reserve your ad space.

Looking for a home inspection product or service?

VISIT THE AFFILIATE PRODUCT & SERVICE DIRECTORY

The CAHPI Inspector



Watch the CAHPI Webinar Recordings...

Check out all the CAHPI webinar recordings on the CAHPI Education eLearning Portal. If you missed any of the 2023, 2022, or 2021 webinars or would like to watch a session again...all of the 'live' webinars have been recorded and are now available to all CAHPI members for FREE by logging into the CAHPI Member Dashboard. The recorded sessions are available to non-members for a nominal fee.

[READ MORE](#)

Need Training... Check Out These Courses?

Check the CAHPI website for upcoming online training courses, webinars, or seminars that are offered across Canada. You can also earn CAHPI MRCs (membership renewal credits) with [AEC Daily](#), they are the largest provider of online continuing education to the Construction, Architectural, Interior Design and Engineering community. CAHPI MRCs are recorded on the calendar year (January 1 to December 31) choose from any of the listed programs and check the CAHPI Dashboard document library for a list of MRC activities and their value.

[READ MORE](#)

FREE Online Flood Risk Course for Home Inspectors

Intact Centre on Climate Adaptation

"How Home Inspectors Can Help Protect their Clients from Flooding" course is now available online across Canada through the Canadian Association of Home and Property Inspectors (CAHPI) and Carson Dunlop's websites. The course provides practical information for home inspectors, to help their clients address the growing threat of home flooding across the country. The course was developed as a collaborative effort between CAHPI, Carson Dunlop and the Intact Centre on Climate Adaptation (Intact Centre) at the University of Waterloo. This online training course is a free, 1.5-hour and self-directed... [READ MORE](#)



**GRAND
SAULT/FALLS**

**Junior Building Inspector/ Development Officer
Land Use Planning Department**

PERIOD OF EMPLOYMENT: Full-time, permanent

POSITION SUMMARY: Reporting to the Coordinator of Land Use Planning Services, the incumbent mainly performs various tasks of a complex nature related to land use planning, the issuance of development permits / inspection of buildings, the application of various orders, the preparation and presentation of exemptions. Attends various public meetings of planning advisory committees. He or she carries out controlled visits to the sites, solves various problems and ensures the compliance of the projects. In addition, he or she implements and updates infrastructure data in the municipality's geographic information system.

Two positions available and that all inspector certification and courses are paid by the municipality.

[MORE INFORMATION HERE](#)

The CAHPI Inspector

2023 CAHPI National Conference

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