



CANADIAN ASSOCIATION OF HOME & PROPERTY INSPECTORS  
ASSOCIATION CANADIENNE DES INSPECTEURS DE BIENS IMMOBILIERS



**2024 CAHPI National Annual Conference**  
**September 6 – 8, 2024**  
**Halifax Convention Centre**  
**Halifax, NS**

**Dalene Allen, Executive Director**  
**BNI Nova Scotia, BNI New Brunswick & PEI**



Dalene Allen is a seasoned professional with a passion for building connections that matter. Through years of dedicated effort and strategic networking, Dalene played a pivotal role in driving sales of her business to an impressive \$5 million annually within a referral-based model. Her expertise lies in cultivating genuine connections and fostering trust within professional networks. She specializes in crafting referral partnerships that deliver better-quality referrals—ones that become clients faster, stay longer, and ultimately generate more revenue. Let's collaborate to create your Dream Team of referral partners and take your business to new heights.