



# CALL FOR PRESENTATIONS

CAHPI National Home Inspectors' Conference  
Brookstreet Hotel ~ Ottawa, ON  
November 16 & 17, 2019



**CAHPI surveyed the membership.... We've listed below the topics members want and have arranged them by category.**

We're looking for a speaker line-up of subject matter experts who can cover these subjects....

## TECHNICAL (SYSTEMS / COMPONENTS)

- Insulation and vapor barrier methods
- Plumbing
- Electrical
- Advances in residential HVAC systems
- HVAC pertaining to home inspections
- Structural
- Masonry
- Construction - new building techniques
- Old Homes
- Foundations and leaks
- Roofing
- Moisture issues
- Technical
- Changes in the building / electrical codes /HVAC code
- Appliances-how far does one go in an inspection?
- Window egress 2-Apartment dwellings
- Building envelopes
- Building science

## BUSINESS - MARKETING

- More on business opportunities (i.e. - add on services to build your business)
- Business coaching, marketing advice, etc.
- While MOST delegates are in business, some material on starting or improving your business via online presence, marketing strategies and sales techniques would be very useful, particularly for those struggling in downturns or slow areas. An inspector told me that she has trouble in her area because she's told she doesn't have a tradesman's background. These and other myths can be busted with good information and counter-arguments.
- Business or time management
- Business non-inspection related for small business related tech and/or computer options
- How Social Media can improve your business
- Marketing, new technology
- The future of home inspections

Canadian Association of Home & Property Inspectors  
PO Box 76065, Morgan's Grant PO, Ottawa, ON K2W 0E1  
Tel: 1-888-748-2244  
Email: [info@cahpi.ca](mailto:info@cahpi.ca) [www.cahpi.ca](http://www.cahpi.ca)



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## BUSINESS - LEGAL / INSURANCE

- Legal defense preventative report writing/disclaimer wording
- Trend for the future
- Insurance coverage comparisons. What do you really get when they say something is "covered"?
- Personal lines insurance coverage and exclusions or limitations and how they impact home inspections and home inspectors.
- Legal issues
- CSA / Standard of Practice
- War stories (on the job) , dealing with issues

## SPECIALITY – ADD-ON SERVICES

### Drones

- More about drone operations as changes come into effect.
- How to perform a drone inspection Infrared Inspection do's and don'ts
- Drone regulations

### Indoor Air Quality

- How to deal with getting tests done of what may be perceived as mould or asbestos during an inspection.
- How to set up contracts with testing labs
- Mould remediation methods
- Grow ups

### Radon

- Radon Testing

### IR Cameras

- The dangers of a lack of knowledge in using I.R. cameras and why you should have a separate contract to use it and what it should say

### New Construction Inspections

- Training for New Construction Inspections - Tarion pre-delivery / warranty
- Net Zero Homes
- New energy guidelines inspecting mobile homes

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All proposed presentations will be reviewed by the Conference Committee and selection will be based on topics most relative to our industry as well as technical merit. It is understood that not all submitted presentations will be selected for a session. This form must be fully completed for consideration.

Name/Designation of Submitter: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

1. Provide the title of the presentation as it should appear in promotional material. Although the title should be creative, the main goal is that it be descriptive of the session's content (ten words or less).

2. Attach a seminar outline and a brief seminar abstract (approx. 100 words) of your proposed presentation and a brief biography (approx. 100 words). Include support material as you see fit. If selected, this description and/or biography may be used in the conference brochure.

3. List three primary learning objectives. These objectives tell us if your presentation fits the program needs.

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_



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4. Your presentation falls into which educational track:

A: New Inspectors (fundamentals of performing a home inspection)

B: Advanced Technical Track (advanced inspection techniques / home components)

C: Business and marketing (discusses business aspects involved with running a home inspection business)

D: Commercial and Special Topics Tracks (covers "not your typical" residential inspection)

5. Length of your presentation: 1 hour

6. Would you be prepared to deliver your presentation more than once? Yes No

7. Your preferred format for this session: Formal presentation or Roundtable discussion

8. Do you plan to use a co-presenter(s) and/or panel members? Yes No

If yes, include the names, telephone numbers and e-mail addresses of co-presenters/panelists:

1. \_\_\_\_\_

2. \_\_\_\_\_

9. What monetary reimbursement would you require? Your compensation package will be discussed at the time of notification and acceptance.

**10. Ownership of the Presentation:** If your proposal is selected in the Speakers Agreement you will be asked to release your presentation materials to CAHPI for use at the 2019 National Conference (member document library, advance handouts, audio recording, etc.) and for subsequent use by CAHPI National).

Please indicate in writing with your application if you have any concerns about these uses of your presentation materials by CAHPI and they will be noted.



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11. Please list groups you have delivered presentations to in the past.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Please send your completed submission form and attachments to:

Attention: Workshop Speakers Committee

Email: [info@cahpi.ca](mailto:info@cahpi.ca)

Have questions?

Contact: Sharry Featherston [sharry@cahpi.ca](mailto:sharry@cahpi.ca)